

## Workshop

### “FP7 - Opportunities to participate in European research”

24-25 March 2010

Building of technical faculties, Ceremonial hall  
Bulevar Dzordza Vasingtona bb, Podgorica, Montenegro

**Training, coaching, mentoring for successful proposals**

#### Programme:

<i>I day</i>	<i>Wednesday 24 March 2010</i>	
08:45	<b>Registration</b>	
09:00	<i>Welcome by Host</i>	University of Montenegro Ministry of Education and Science
09:10	<b>Presentation of WINS-ICT and ICT-WEB-PROMS projects</b>	<b>Sasa Ivanovic</b> , Ministry of Education and Science <b>Enis Kocan</b> , Faculty of Electrical Engineering - University of Montenegro
09:30	<b>Introduction to workshop</b> <i>Objectives, expected results of the workshop</i>	<b>Sorin Baban</b> – IPA, Romania
09:45	<b>FP7 at a glance</b>	<b>Sorin Baban</b> – IPA Bucharest
10:15	<b>ICT Work Programme / ICT Call 6</b>	<b>Giuseppe Saija</b> – TESEO, Belgium
10:45	<b>How to find partners: Cordis, IDEAL-IST</b>	<b>Sasa Ivanovic</b> , Ministry of Education and Science
11:15	<b>Coffee Break</b>	
11:30	<b>Structure of the Project/proposal</b> Work packages, Deliverables and Milestones	<b>Sorin Baban</b> – IPA, Romania
12:00	<b>Cost calculation in an FP7 project</b> <i>Types of costs, cost models, eligible costs</i>	<b>Giuseppe Saija</b> – TESEO, Belgium
12:30	<b>Practical exercise – Submitting proposals through the EPSS system</b>	<b>Sorin Baban</b> – IPA, Romania
13:00	<b>Lunch Break</b>	
14:00	<b>The evaluation process – successful and failed proposals. Montenegro experience</b>	<b>Enis Kocan</b> , Faculty of Electrical Engineering - University of Montenegro
14.30	<b>Tips for optimising own profile, best networking, “selling” project ideas</b>	<b>Sorin Baban</b> – IPA, Romania
15:00	<b>Fitting your idea into the frame of a FP7 call</b> <i>moderated discussion on possible project ideas</i>	<b>Giuseppe Saija</b> – TESEO, Belgium
16:00	<b>End of the workshop</b>	

<i>II day</i>	<i>Thursday 25 March 2010</i>	
09:45	<b>Registration</b>	
10:00	<b>Welcome</b>	<b>Sasa Ivanovic</b> , Ministry of Education and Science
10:15	<b>Individual coaching*</b>	<b>WINS-ICT EU partners</b>
13:00	<b>End</b>	

\*Bilateral confidential sessions between workshop participants and the WINS-ICT partners aimed at discussing specific issues relating to FP7 participation and in particular specific project ideas. The objective is to give very practical recommendations and advice to potential FP7 proposers and coordinators from the WBC.

*Coffee will be served during the activities*